

VIETNAM DAILY

[Market Commentary]

The VNIndex succumbed to losses of large caps with reduced liquidity

[Futures/ETFs]

Futures decreased alongside the cash market

[Market Movers]

CTG, DGC

[Company Updates]

POW, MSN

December 14, 2023

		Chg
	Index	(%, bp)
Ho Chi Minh	1,110.13	-0.37
VN30	1,104.49	-0.21
VN30 futures	1,103.90	-0.28
Hanoi	227.23	-0.52
HNX30	487.01	-0.83
UPCoM	85.22	+0.15
USD/VND	24,260	-0.07
10-yr govt bond (%)	2.24	-8
Overnight rate (%)	0.17	+6
Oil (WTI, \$)	70.00	+0.76
Gold (LME, \$)	2,038.02	+0.51



Market Commentary

VNIndex 1,110.13P (-0.37%) Volume (mn shrs) 603.9 (-14.8%) Value (U\$mn) 605.2 (-20.4%)

HNXIndex 227.23P (-0.52%) Volume (mn shrs) 80.9 (-29.6%) Value (U\$mn) 65.6 (-22.0%)

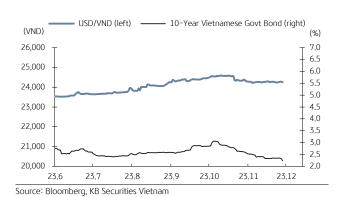
UPCoM 85.22P (+0.15%) Volume (mn shrs) 27.4 (-41.9%) Value (U\$mn) 14.9 (-22.9%)

Net foreign buy (U\$mn) -13.5 The VNIndex succumbed to losses of large caps with reduced liquidity. Total foreign netsell reached VND356.55 billion, concentrated in Vietinbank (CTG, Unch), Sacombank (STB, -1.28%), and Hoa Phat Group (HPG, -1.10%). Steel price for delivery in May 2024 on the Shanghai Exchange decreased by CNY19 to CNY3,953/ton at 9:50 AM this morning (Vietnam time). Steel stocks decreased – Hoa Phat Group (HPG, -1.10%) and Hoa Sen Group (HSG, -0.47%). US WTI oil price gained USD0.86 or 1.3% to USD69.47/barrel. Brent oil futures increased by USD1.02 or 1.4% to USD74.26/barrel. Oil and gas shares like PV Oil LUBE (PVO, +5.66%) and PV Gas (GAS, Unch) traded higher.

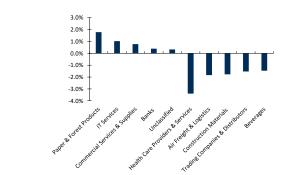
VN Index & HNX Index



USD/VND & 10-year government bond rates



VN Index sector performance



Source: Bloomberg, KB Securities Vietnam

Vietnam - 3-mth cumulative net foreign buy



Source: FiinPro. KB Securities Vietnam

Futures/ETFs

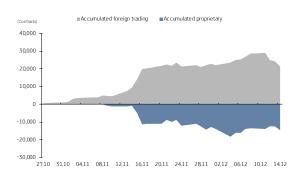
VN30	1,104.49P (-0.21%)
VN30 futures	1,103.9P (-0.28%)
Open	1,112.8P
High	1,113.5P
Low	1,103.2P

Futures decreased alongside the cash market. The basis opened at 5.47bps and then fluctuated around 1.36bps throughout the session before closing at – 0.59bps. Trading volumes increased.

Foreign investors net sold 3,014 December contracts but maintained buying 21,263 contracts. The proprietary trading divisions at securities companies netsold 2,342 contracts kept selling 14,816 contracts.

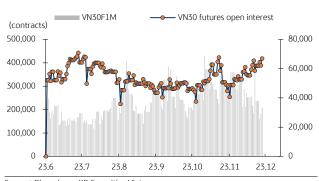
Contracts 210,273 (+0.4%)

VN30F1M futures volume - Proprietary & foreign trading



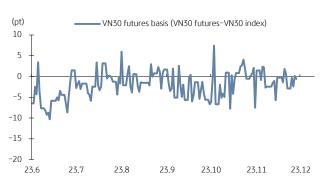
Source: Bloomberg, KB Securities Vietnam

VN30F1M futures volume & open interest



Source: Bloomberg, KB Securities Vietnam

Front month VN30 futures basis



Source: Bloomberg, KB Securities Vietnam

Vietnam ETFs - Changes in fund total assets

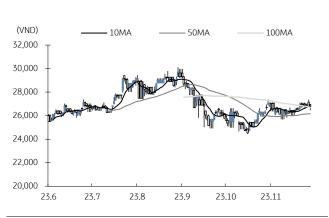


Source: FiinPro, KB Securities Vietnam

3 ★ KB Securities | VIETNAM

Market Movers

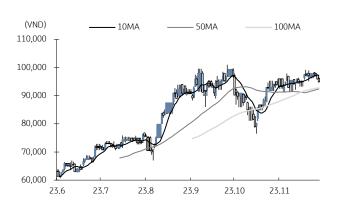
Viettibank (CTG)



Source: Bloomberg, KB Securities Vietnam

- CTG closed flat at VND26,700.
- CTG has completed the issuance of more than 564 million additional shares to pay dividends at a rate of 11.74% from the remaining profit of 2020. After the issuance, the number of shares with voting rights of CTG increased from 4.8 billion shares to 5.37 billion shares. Thereby, the charter capital of the bank rose to VND53,700 billion, ranking fourth in the industry after VPBank (VND79,000 billion) and BIDV, and Vietcombank.

Duc Giang Chemicals (DGC)



Source: Bloomberg, KB Securities Vietnam

- DGC closed down 0.94% to VND95,000.
- Norges Bank of Dragon Capital reported buying 150,000 DGC shares on December 11, increasing its ownership to 5.5 million shares or 1.44% of charter capital. After the transaction, the total ownership of the fund group was raisd to 22.9 million shares or 6.02% of capital, of which Norges Bank holds the largest part.



PV Power (POW)

Overcome difficulties

December 12, 2023

Analyst Nguyen Dinh Thuan

(+84) 24-7303-5333 emailaddress@kbsec.com.vn

3Q23 results are lower than the same period in 2022

PV Power Corporation (POW) recorded VND52 billion (-74% YoY) in 3Q NPAT on revenue of VND5,679 billion (-6% YoY). 9M23 commercial electricity output reached 11,144 million kWH (+11% YoY) thanks to the active mobilization of Ca Mau 1&2 and Vung Ang plants compensating for the sharp decline in hydroelectric plants and Nhon Trach 1&2.

Gas power output is expected to recover in 2024

We expect gas-generated power output to recover well in 2024 to reach 10,487 million kWh (+12% YoY), based on (1) Nhon Trach 2 and Ca Mau 2 plants have completed repairs and been ready for mobilization; (2) the inauguration of Thi Vai LNG terminal (phase 1) will benefit gas sources for power plants in the Southeast region; (3) POW should negotiate with Jadestone partner to buy additional gas from Nam Du - U Minh fields for Ca Mau 1 & 2 power plants after 2028; and (4) The mobilization for thermal power would increase when hydropower declines.

Coal thermal power plant Vung Ang should return to stable operation

Vung Ang thermal power plant has completed repairs and test run in 3Q23 and been ready for mobilization. We expect that the output of Vung Ang power plant can reach 5,763 million kWh (+36.1% YoY) in 2024 given benefits from El Nino and the completion of repairs in 3Q.

BUY recommendation with target price of VND13,700/share

Based on SOTP valuation, business prospects and possible risks of POW, we recommend BUY for POW stock. The target price is VND13,700/share, 18% higher than the price on December 11, 2023.

Buy maintain

Target price	VND13,700
Upside (%)	18%
Current price (Dec 11, 2023)	VND11,600
Consensus target price	VND14,800
Market cap (VNDtn/USDbn)	26/1.09

Trading data	
Free float	20.0%
3M avg trading value (VNDbn/USDmn)	64.73/2.7
Foreign ownership	6.18%
Major shareholder	PetroVietnam
	(PVN 79 94%)

ata		Share price performance					
	20.0%	(%)	1M	3M	6M	12N	
ading value (VNDbn/USDmn)	64.73/2.7	Absolute	3.1	-10.9	-16.4	2.5	
vnership	6.18%	Relative	-0.6	-1.2	-17.3	-3.8	
reholder	PetroVietnam						
	4						

Forecast earnings & valuation				
FY-end	2021A	2022A	2023F	2024F
Net revenue (VNDbn)	24,561	28,224	28,906	33,969
EBIT (VNDbn)	2,400	2,858	1,728	2,673
NPAT of the parent (VNDbn)	1,799	2,061	1,316	1,949
EPS (VND)	757	871	562	832
EPS growth (%)	-24.2	15.1	-35.0	48.0
P/E (x)	23.1	13.4	31.5	21.3
EV/EBITDA (x)	8.4	5.5	11.0	9.6
P/B (x)	1.3	0.8	1.2	1.0
ROE (%)	6.6	7.7	4.3	5.7
Dividend yield (%)	1.7	0.7	0.0	0.0



Source: Bloomberg, KB Securities Vietnam



Masan Group (MSN)

Pushed by consumer-retail ecosystem

December 12, 2023

Analyst Nguyen Truong Giang giangnt1@kbsec.com.vn

Revenue and GPM remained stable, but high interest expenses eroded NPAT-MI

In 3Q23, Masan Group (MSN) posted net revenue of VND20,155 billion (+3.2% YoY), gross profit margin (GPM) of 29.5% (up 90bps QoQ, up 170 bps YoY), driven by improved margin of core businesses like WCM and MCH. High financial leverage to grow and expand the business led borrowing costs to skyrocket in the period (up 55% YoY to VND1,745 billion). NPAT Pre-MI touched VND485 billion (-42% YoY), and NPAT-MI recorded VND48 billion (-91% YoY).

Companies in the consumer-retail ecosystem continued to achieve encouraging results

WCM, MCH, and MML, companies in the consumer-retail ecosystem, all achieved encouraging results. WCM maintained revenue growth momentum, with EBITDA margin constantly improving and many stores making profits, helping the entire chain to approach the breakeven point, MCH and MML enjoyed strong growth in many product categories, with improved profit margins thanks to falling input prices and optimization of inventory and logistics costs.

Improved cash flow and investment from Bain Capital will help to relieve MSN's liquidity pressure

MSN said it has repaid almost all its debt obligations due in 2023. Improved cash flow and an investment of USDVND250 million from Bain Capital will help to alleviate MSN's liquidity pressure in the coming time, given the total bond obligations maturing in 2024 of only VND6,000 billion.

We recommend BUY for MSN with a target price of VND78,600/share

We forecast MSN's 2023F net revenue of VND80,405 billion (+5.5% YoY) and NPAT-MI of VND589 billion (-58.7% YoY). As concerns about the business situation and liquidity pressure eased, we recommend BUY for MSN with a target price of VND78,600/share, equivalent to an expected return of 19%.

Buu maintain

Forecast earnings & valuation

Target price	VND78,600
Upside	19%
Current price (Dec 12, 2023)	VND66,200
Consensus target price	VND87,389
Market cap (VNDtn/USDbn)	89/3.7

Trading data	
Free float	45.6%
3M avg trading value (VNDbn/USDmn)	126/5.3
Foreign ownership	20.3%
Major shareholder	Masan Group
	(MSNI) (31.2%

Share price performance				
(%)	1M	3M	6M	12M
Absolute	-3.0	-24.9	-15.6	-37.9
Relative	-6.1	-17.0	-17.0	-42.6

Net revenue (VNDbn)	88,
Operating income/loss (VNDbn)	11,
NPAT-MI (VNDbn)	8,
EPS (VND)	7
EDCth (0/)	E/

r i -eilu	2021	2022	2023F	20246
Net revenue (VNDbn)	88,629	76,189	80,405	90,451
Operating income/loss (VNDbn)	11,273	5,223	2,205	5,874
NPAT-MI (VNDbn)	8,563	3,567	589	4,375
EPS (VND)	7254	2505	414	2929
EPS growth (%)	590%	-65%	-83%	608%
P/E (x)	10.4	24.9	150.8	20.3
P/B (x)	2.1	2.4	2.4	1.9
ROE (%)	30%	12%	5%	12%
Dividend yield (%)	1.9%	1.3%	1.6%	1.6%



Source: Bloomberg, KB Securities Vietnam

KBSV Model Portfolio

KBSV Research Team

Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	-0.21%	-0.96%
Cum, return	9.88%	33.69%

Performance vs VN30 Index



KBSV domestic model portfolio

Ticker	Inclusion date	Close 23/12/14	Tăng/giảm trong phiên (%)	Cumulative return (%)	M ain investment catalysts
					- SSI benefits from cooling interest rates, boosting market liquidity over the same period
SSI (SSI)	23/01/11	32,000	0.0%	17.9%	- Upcoming operation of the KRX system would bring T+0 settlement to the stock market, thus
(001)					making the market more vibrant
					- PNJ achieved positive 3Q23 results thanks to gaining market share despite softer purchasing pow
Phu Nhuan (PNJ)	23/01/11	79,600	-1.0%	10.6%	- Consumption demand should further improve in the fourth quarter, which is also the peak season
(1 140)					for the jewelry industry.
					- New industries and brands are expected to drive growth
Digiworld (DGW)	23/01/12	49,800	-3.3%	-3.3%	- The difference between DGW, a wholesaler, and retailers helps to maintain profits and support sus
Deo Ca					- Backlog worth VND4,000 bil, equivalent to the revenue of the construction segment in 2021-2022
Infrastructure	23/01/11	15,050	-1.6%	19.0%	- Huu Nghi - Chi Lang BOT, once completed, will help increase vehicle traffic
(HHV)					- HHV may receive funding of VND2,280 billion in 2024 for the Deo Catunnel project
					- Loan growth should accelerate in the near term and reach the assigned quota after ACB shifts
ACB (ACB)	23/01/11	22,500	0.9%	4.2%	its focus to corporate loans.
(AOD)					- The NPL ratio should decrease over the next two quarters, easing provisioning pressure.
					- Presales in the third quarter of 2023 continued to improve compared to previous quarters
Nam Long (NLG)	23/01/12	35,850	-1.0%	-3.6%	- Mid-range/affordable apartment projects still attract a large number of home buyers
(1420)					- NLG has solid fundamentals with a healthy capital structure
Petrovietnam					- We expect DPM to enjoy a higher gross profit margin to improve by consuming all high-priced
Fertilizer	23/01/12	33,200	-1.2%	0.0%	inventory and to be able to finalize lower gas prices in gas purchase contracts.
(DPM)					- Demand may improve from early 2024 thanks to the upcoming new crops in the local market
					- Sea freight rates may improve due to weather-related issues
Hai An Transport (HAH)	23/01/12	35,800	-1.5%	-1.2%	- Port revenue will be a stable source of income for HAH
(1011)					- HAH opens new shipping routes, strengthening business activities and raising container throughput
Mint on sub-only					- Credit should accelerate towards the end of 2023 and grow well in 2024
Vietcombank (VCB)	23/01/12	84,400	0.8%	-0.7%	- VCB has a solid provision buffer
Khang Dien					- Gross profit margin continues to improve.
House (KDH)	23/01/12	30,650	-1.8%	-2.9%	- M arket share increases thanks to rebranding.

Source: Bloomberg, KB Securities Vietnam

Market Monitors

Ho Chi Minh - Net foreign buys/sells

Chg	For. own	Net buy
(%)	(%, -1d)	(VND bn)
0.8%	23.4%	24.4
-0.2%	44.2%	22.8
0.3%	19.7%	19.3
0.0%	43.4%	17.5
0.3%	17.5%	15.9
Chg	For, own	Net sell
(%)	(%, -1d)	(VND bn)
0.0%	24.3%	-48.1
-1.3%	23.4%	-45.5
-1.1%	25.0%	-37.5
-1.0%	28.1%	-37.0
-1.0%	22.3%	-31.3
	Chg (%) 0.8% -0.2% 0.3% 0.0% 0.3% Chg (%) 0.0% -1.3% -1.1%	(%) (%, -1d) 0.8% 23.4% -0.2% 44.2% 0.3% 19.7% 0.0% 43.4% 0.3% 17.5% Chg For. own (%) (%, -1d) 0.0% 24.3% -1.3% 23.4% -1.1% 25.0% -1.0% 28.1%

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst weekly performance

	Chg	Key
Top 5 best performers	(%)	stocks
IT Services	2.0%	FPT, CMG, ELC
Unclassified	1.7%	CKG, PSH, NHH, ABS
Paper & Forest Products	1.3%	DHC, HAP, HHP, VID
Textiles, Apparel & Luxury Goods	1.0%	PNJ, TCM, MSH, GIL
Insurance	1.0%	BVH, MIG, BIC, BMI
	Chg	Key
Top 5 worst performers	(%)	stocks
Health Care Providers & Services	-5.1%	TNH, JVC, VMD
Beverages	-3.9%	SAB, BHN, SMB, SCD
Trading Companies & Distributors	-3.6%	VPG, TSC, BTT, TNA
Marine Transportation	-3.2%	VSC, VOS, SKG, VTO
Construction & Engineering	-3.1%	DIG, HDG, VCG, PC1

Source: Bloomberg, KB Securities Vietnam

Hanoi - Net foreign buys/sells

	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
IDC	0.8%	1.6%	58.8
TNG	1.5%	19.8%	8.0
DTD	0.0%	0.3%	0.2
IPA	0.0%	0.5%	0.2
SLS	-1.1%	1.0%	0.1
	Chg	For, own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
SHS	0.0%	13.6%	-14.5
HUT	-4.9%	1.8%	-3.6
PVS	-0.5%	21.6%	-2.3
DHT	-0.9%	27.2%	-1.0
BVS	-0.4%	8.7%	-0.8

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst monthly performance

	Chg	Key
Top 5 best performers	(%)	stocks
Construction & Engineering	5.7%	DIG, HDG, VCG, PC1
Marine Transportation	5.6%	VSC, VOS, SKG, VTO
IT Services	5.3%	FPT, CMG, ELC
Textiles, Apparel & Luxury Goods	3.7%	PNJ, TCM, MSH, GIL
Health Care Providers & Services	3.6%	TNH, JVC, VMD
	Chg	Key
Top 5 worst performers	(%)	stocks
Commercial Services & Supplies	-4.0%	TLG, ILB, APC, ST8
Hotels, Restaurants & Leisure	-3.5%	AST, VNG, DSN, DAH
Pharmaceuticals	-3.4%	DHG, IMP, TRA, DBD
Gas Utilities	-2.6%	GAS, PGD, PMG
Passenger Airlines	-2.4%	VJC, HVN

Source: Bloomberg, KB Securities Vietnam

Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	For avail	P/E	(X)	EPS CAGR	ROE	(%)	P/B	(X)	F	Performa	nce(%)	
000101		company name	1 1100	USDmn)	(VNDmn, USDmn)	(%, -1d)	20E	21E	(%)	20E	21E	20E	21E	1D	1W	1M	ΥT
٧	VIC	VINGROUP JSC	97,778	372,067 (16,170)	162,329 (6.7)	22.5	43.6	-	14.7	3.3	0.0	1.4	1.5	-0.2	2.3	-2.6	-1
	VHM	VINHOMES JSC	79,385	339,478 (14,753)	311,158 (12.8)	26.6	4.6	4.7	35.9	22.5	18.8	1.0	0.9	-1.1	1.5	- 1.7	
Real	VRE	VINCOM RETAIL JS	34,850	79,190 (3,442)	92,873 (3.8)	17.8	12.1	11.8	-7.6	12.1	11.2	1.4	1.3	-0.7	0.2	-4.8	
estate	NVL	NOVALAND INVESTM	45,853	86,712 (3,768)	524,025 (21.6)	31.3	-	-	6.7	-3.8	-0.7	-	-	-4.1	-6.9	1.2	
	KDH	KHANGDIENHOUSE	25,770	19,167 (833)	50,451 (2.1)	11.6	22.8	21.1	13.7	9.1	10.5	1.8	1.7	-1.8	-3.3	-4.1	
	DXG	DATXANH GROUP	20,008	12,594 (547)	(19.2)	13.9	50.3	41.3	-	2.5	3.1	1.2	1.2	0.9	-6.0	-3.4	
	VCB	BANK FOR FOREIGN	67,686	378,305	94,154	6.3	15.5	13.4	11.7	20.9	19.4	2.7	2.2	0.8	-0.9	-1.9	
	BID	BANK FOR INVESTM	30,621	174,556 (7,586)	43,550	12.7	12.2	9.5	-5.3	18.3	19.3	2.0	1.7	0.0	2.5	9.0	
	TCB	VIETNAM TECHNOLO	38,900	136,341 (5,925)	97,926	0.0	5.9	5.1	14.3	14.8	15.2	0.8	0.7	0.2	-1.0	-3.0	
	CTG	VIETNAM JS COMM	25,516	137,021 (5,955)	(3.7)	1.4	8.1	6.7	50.3	15.8	16.7	1.1	1.0	0.0	-0.6	0.3	
Banks	VPB	VIETNAM PROSPERI	15,296	101,381 (4,406)	192,126	0.0	11.6	8.9	18.8	10.0	11.4	1.1	1.0	-1.0	-3.3	-3.1	
	MBB	MILITARYCOMMERC	14,063	73,327	146,833 (6.0)	0.0	4.7	4.1	14.6	24.5	23.1	1.0	0.8	0.0	-1.1	-2.2	
	HDB	HDBANK	14,191	40,641 (1,766)	134,041 (5.5)	4.2	6.2	4.8	23.3	21.4	23.0	1.2	1.0	0.3	1.1	0.8	
ТІ	STB	SACOMBANK	18,600	33,548 (1,458)	460,871 (19.0)	14.0	8.5	5.2	26.5	16.6	21.4	1.1	0.9	-1.3	-5.1	-9.7	
	TPB	TIEN PHONG COMME	14,821	28,732 (1,249)	108,017	0.0	6.8	6.1	37.4	19.0	19.1	1.1	0.9	-0.6	-3.7	-2.9	
	EIB	VIETNAM EXPORT-I	13,065	22,745 (988)	240,420 (9.9)	0.2	-	-	27.3	7.7	11.4	-	-	-2.6	-2.9	-2.6	
Insurance	BVH	BAOVIETHOLDING	61,900	45,950 (1,997)	14,453	21.0	16.6	16.3	15.8	8.7	8.4	1.4	1.3	-0.9	1.4	-1.6	
	ВМІ	BAOMINHINSURANC	20,227	2,439 (106)	(0.1)	14.2	-	-	9.1	-	-	-	-	-0.9	-0.5	-1.4	
	SSI	SSISECURITIESC	20,676	19,947 (867)	731,200 (30.1)	55.4	22.8	20.5	-3.2	9.1	8.8	2.1	2.1	0.0	-2.6	0.8	
Securities	VCI	VIETCAP	21,154	9,108	291,811	71.9	34.6	25.0	-4.0	7.9	10.8	2.7	2.7	-1.0	-4.7	0.0	
	HCM	HOCHI MINH CITY	22,265	8,907 (387)	183,910 (7.6)	52.4	-	-	-19.0	-	-	-	-	-1.0	-0.3	4.6	
	VND	VNDIRECT SECURIT	6,983	5,734 (249)	622,523 (25.7)	27.2	18.8	18.5	36.3	9.3	9.3	1.8	1.7	-0.7	-2.5	5.1	
	VNM	VIETNAM DAIRYP	109,000	227,805 (9,900)	(7.3)	42.1	18.3	15.6	4.0	27.7	29.6	4.6	4.3	0.3	0.0	-0.7	
Consumer	SAB	SAIGON BEER ALCO	96,250	123,447 (5,365)	39,698	36.9	17.9	16.9	7.3	18.8	21.5	3.4	3.6	-1.6	-4.0	1.6	
staples	MSN	MASAN GROUP CORP	79,250	111,712 (4,855)	138,087 (5.7)	16.5	75.1	30.2	-51.9	3.9	11.7	3.5	3.1	-1.2	2.4	3.8	
	HNG	HOANG ANH GIA LA	12,450	(600)	7,529	48.8	-	-	-	-	-	-	-	-1.0	-1.8	6.0	
to do at 1.1	VJC	VIETJETAVIATION	131,800	69,042 (3,001)	90,292	11.0	59.0	23.6	-88.5	5.4	13.7	3.7	3.2	0.3	-0.4	-2.3	
ndustrials transport)	GMD	GEMADEPTCORP	33,100	9,976 (434)	57,315 (2.4)	10.8	9.0	18.0	-57.0	31.3	13.4	2.4	2.2	-1.0	-3.1	-3.9	
	CII	HO CHI MINH CITY	22,600	5,398 (235)	148,655	38.4	33.5	21.4	65.7	2.4	3.8	-	-	-2.0	-4.3	- 1.5	
	ROS	FLC FAROS CONSTR	3,670	2,083	# N/ A (# N/ A)	46.4	-	-	-92.4	-	-	-	-	-	-	-	
Industrials (capital	GEX	GELEXGROUP JSC	15,802	10,411	468,828 (19.3)	37.7	31.6	26.6	-14.4	5.1	8.9	1.5	1.5	-1.5	-4.5	0.9	
goods)	CTD	COTECCONS CONSTR	54,900	5,438 (236)	116,013	3.6	26.2	26.9	-52.4	2.7	2.7	0.7	0.7	-0.5	-5.5	-2.1	
	REE	REE	45,066	18,419 (800)	18,113 (0.7)	0.0	9.6	8.9	-4.5	13.2	13.0	1.2	1.1	-1.0	-1.6	-1.4	

Source: Bloomberg, KB Securities Vietnam

9

Жь KB Securities | VIETNAM

Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap	Trading value	For avail	P/E	(X)	EPS CAG	ROE	(%)	P/B	(X)	Pe	rforma	nce (%)
Sector	Code	Company name	Price	USDmn)	(VNDmn, USDmn)	(%, -1d)	20E	21E	R (%)	20E	21E	20E	21E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	75,083	172,447 (7,494)	48,307 (2.0)	46.1	15.2	15.8	- 17.5	19.0	17.6	2.8	2.6	0.0	-1.3	-2.8	-9.1
Utilities	NT2	PETROVIETNAM NHO	22,850	6,578 (286)	12,598 (0.5)	31.4	19.9	13.6	-10.5	7.7	11.7	1.6	1.6	-0.8	-2.8	-3.4	-16.5
	PPC	PHA LAITHERMAL	26,200	8,400 (365)	1,401 (0.1)	34.1	13.0	6.8	-5.1	7.4	13.1	-	-	-0.3	-1.0	9.0	14.6
	HPG	HOA PHATGRP JSC	24,986	145,287 (6,314)	730,385 (30.1)	18.0	25.1	12.8	21.9	6.3	11.0	1.5	1.4	-1.1	-2.0	0.2	50.3
	DPM	PETROVIETNAM FER	17,400	6,809 (296)	62,620	36.5	17.4	15.7	-0.5	6.4	7.8	1.1	1.1	-1.2	-1.2	2.0	-22.7
Materials	DCM	PETROCA MAU FER	13,650	7,226 (314)	102,538	46.5	16.1	9.9	-4.5	10.2	16.7	1.4	1.4	- 1.8	-2.0	2.1	20.4
	HSG	HOA SEN GROUP	18,314	11,063 (481)	286,165 (11.8)	38.9	9.9	8.0	67.9	10.7	14.3	1.1	1.0	-0.5	-6.5	-3.2	87.3
	AAA	ANPHATBIOPLAST	12,864	3,138	24,594	97.2	-	-	17.2	-	-	-	-	- 1.6	-3.9	1.5	36.5
	PLX	VIETNAMNATIONAL	56,100	68,375 (2,972)	30,933 (1.3)	4.6	14.7	12.8	-51.0	12.9	12.8	1.7	1.6	-1.0	-2.3	2.5	8.4
Energy	PVD	PETROVIETNAM DRI	17,727	9,854 (428)	142,177 (5.9)	39.9	32.3	13.3	-11.9	4.3	7.7	1.0	1.0	-1.1	-3.7	-0.7	52.4
	PVT	PETROVIETTRANSP	17,900	5,793 (252)	116,593 (4.8)	35.9	8.8	7.5	2.2	15.6	15.6	1.2	1.1	-1.4	-3.8	0.0	15.0
	MWG	MOBILEWORLDINV	46,500	65,024 (2,826)	361,960 (14.9)	0.0	52.5	21.6	14.4	1.3	8.7	2.5	2.4	-0.2	1.8	0.2	-3.0
	PNJ	PHUNHUANJEWELR	65,625	19,895 (865)	52,349 (2.2)	0.0	15.2	12.9	2.4	18.9	19.7	2.8	2.4	-1.0	1.4	1.9	- 11.5
Consumer discretionary	YEG	YEAH1GROUP CORP	23,403	1,261 (055)	11,952 (0.5)	70.6	-	-	-	-	-	-	-	6.8	-0.2	18.0	114.5
	FRT	FPT DIGITAL RETA	16,348	2,227 (097)	35,905 (1.5)	30.3	-	34.9	-75.2	-4.0	23.1	7.6	7.0	0.0	-1.9	-3.8	66.7
Р	PHR	PHUOC HOA RUBBER	61,900	8,387 (365)	13,195 (0.5)	34.6	14.4	19.6	41.2	15.1	12.0	1.9	1.9	0.0	-1.9	2.0	20.3
Llaskhaara	DHG	DHGPHARMACEUTIC	100,300	13,114 (570)	1,803 (0.1)	45.4	13.5	14.0	10.7	22.3	19.5	2.8	2.5	-0.2	-1.9	-4.5	18.0
Healthcare	PME	PYMEPHARCOJSC	80,200	6,016 (261)	#N/A (#N/A)	11.7	-	-	1.6	-	-	-	-	-	-	-	-
IT	FPT	FPTCORP	49,275	61,301 (2,664)	205,585	0.0	19.3	15.7	15.5	28.1	29.6	5.0	4.3	1.1	2.0	3.9	43.9

Source: Bloomberg, KB Securities Vietnam

KB SECURITIES VIETNAM RESEARCH

Nguyen Xuan Binh - Head of Research

binhnx@kbsec.com.vn

Equity

Banks, Insurance & Securities

Nguyen Anh Tung – Manager

tungna@kbsec.com.vn

Pham Phuong Linh - Analyst

linhpp@kbsec.com.vn

Real Estate, Construction & Materials

Pham Hoang Bao Nga - Senior Analyst

ngaphb@kbsec.com.vn

Nguyen Duong Nguyen - Analyst

nguyennd1@kbsec.com.vn

Retails & Consumers

Nguyen Truong Giang - Analyst

giangnt1@kbsec.com.vn

Industrial Real Estate, Logistics

Nguyen Thi Ngoc Anh - Analyst

anhntn@kbsec.com.vn

Information Technology, Utilities

Nguyen Dinh Thuan – Analyst

thuannd@kbsec.com.vn

Oil & Gas, Chemicals

Pham Minh Hieu - Analyst

hieupm@kbsec.com.vn

Research Division

research@kbsec.com.vn

Macro/Strategy

Tran Duc Anh - Head of Macro & Strategy

anhtd@kbsec.com.vn

Macroeconomics & Banks

Ho Duc Thanh - Analyst

thanhhd@kbsec.com.vn

Vu Thu Uyen - Analyst

uyenvt@kbsec.com.vn

Strategy, Investment Themes

Thai Huu Cong - Analyst

congth@kbsec.com.vn

Nghiem Sy Tien – Analyst

tienns@kbsec.com.vn

Support team

Nguyen Cam Tho - Assistant

thonc@kbsec.com.vn

Nguyen Thi Huong – Assistant

huongnt3@kbsec.com.vn

KB SECURITIES VIETNAM (KBSV)

Head Office:

Levels 16&17, Tower 2, Capital Place, 29 Lieu Giai Street, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7303 5333 - Fax: (+84) 24 3776 5928

Hanoi Branch:

Level 1, VP Building, 5 Dien Bien Phu, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7305 3335 - Fax: (+84) 24 3822 3131

Ho Chi Minh Branch:

Level 2, TNR Tower Nguyen Cong Tru, 180–192 Nguyen Cong Tru Street, District 1, HCMC, Vietnam Tel: (+84) 28 7303 5333 – Fax: (+84) 28 3914 1969

Saigon Branch:

Level 1, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe Ward, District 1, HCMC, Vietnam Tel: (+84) 28 7306 3338 – Fax: (+84) 28 3910 1611

CONTACT INFORMATION

Institutional Client Center: (+84) 28 7303 5333 - Ext: 2656 Private Customer Care Center: (+84) 24 7303 5333 - Ext: 2276

Email: ccc@kbsec.com.vn Website: www.kbsec.com.vn

Investment ratings & definitions

Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)

Buy:	Hold:	Sell:
+15% or more	+15% to -15%	-15% or more

Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)

Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Undernerform the market

Opinions in this report reflect the professional judgment of the research analyst(s) as of the date hereof and are based on information and data obtained from sources that KBSV considers reliable. KBSV makes no representation that the information and data are accurate or complete and the views presented in this report are subject to change without prior notification. Clients should independently consider their own particular circumstances and objectives and are solely responsible for their investment decisions and we shall not have liability for investments or results thereof. These materials are the copyright of KBSV and may not be reproduced, redistributed or modified without the prior written consent of KBSV. Comments and views in this report are of a general nature and intended for reference only and not authorized for use for any other purpose.