

# **VIETNAM DAILY**

# [Market Commentary]

The VNIndex succumbed to losses of large caps with reduced liquidity

# [Futures/ETFs]

Futures decreased alongside the cash market

[Market Movers] CTG, DGC

[Company Updates] POW, MSN

# December 14, 2023

|                     |          | Chg     |
|---------------------|----------|---------|
|                     | Index    | (%, bp) |
| Ho Chi Minh         | 1,110.13 | -0.37   |
| VN30                | 1,104.49 | -0.21   |
| VN30 futures        | 1,103.90 | -0.28   |
| Hanoi               | 227.23   | -0.52   |
| HNX30               | 487.01   | -0.83   |
| UPCoM               | 85.22    | +0.15   |
| USD/VND             | 24,260   | -0.07   |
| 10-yr govt bond (%) | 2.24     | -8      |
| Overnight rate (%)  | 0.17     | +6      |
| Oil (WTI, \$)       | 70.00    | +0.76   |
| Gold (LME, \$)      | 2,038.02 | +0.51   |



# Market Commentary

| VNIndex 1,1     | 10.13P (-0.37%)   |
|-----------------|-------------------|
| Volume (mn shr  | s) 603.9 (-14.8%) |
| Value (U\$mn)   | 605.2 (-20.4%)    |
|                 |                   |
| HNXIndex        | 227.23P (-0.52%)  |
| Volume (mn shr  | s) 80.9 (-29.6%)  |
| Value (U\$mn)   | 65.6 (-22.0%)     |
|                 |                   |
| UPCoM           | 85.22P (+0.15%)   |
| Volume (mn shrs | ) 27.4 (-41.9%)   |
| Value (U\$mn)   | 14.9 (-22.9%)     |
|                 |                   |
|                 |                   |

The VNIndex succumbed to losses of large caps with reduced liquidity. Total foreign netsell reached VND356.55 billion, concentrated in Vietinbank (CTG, Unch), Sacombank (STB, -1.28%), and Hoa Phat Group (HPG, -1.10%). Steel price for delivery in May 2024 on the Shanghai Exchange decreased by CNY19 to CNY3,953/ton at 9:50 AM this morning (Vietnam time). Steel stocks decreased – Hoa Phat Group (HPG, -1.10%) and Hoa Sen Group (HSG, -0.47%). US WTI oil price gained USD0.86 or 1.3% to USD69.47/barrel. Brent oil futures increased by USD1.02 or 1.4% to USD74.26/barrel. Oil and gas shares like PV Oil LUBE (PVO, +5.66%) and PV Gas (GAS, Unch) traded higher.

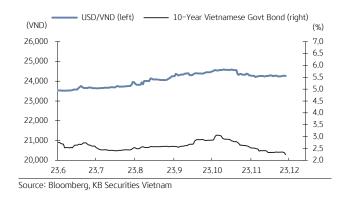
#### VN Index & HNX Index

Net foreign buy (U\$mn)

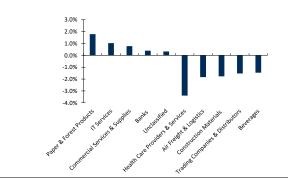


-13.5

#### USD/VND & 10-year government bond rates



VN Index sector performance



Source: Bloomberg, KB Securities Vietnam

#### Vietnam – 3-mth cumulative net foreign buy



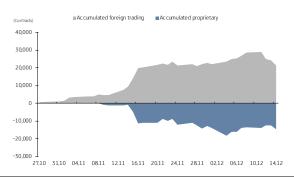
Source: FiinPro, KB Securities Vietnam

# **Futures/ETFs**

| VN30         | 1,104.49P (-0.21%) |
|--------------|--------------------|
| VN30 futures | 1,103.9P (-0.28%)  |
| Open         | 1,112.8P           |
| High         | 1,113.5P           |
| Low          | 1,103.2P           |
|              |                    |
| Contracts    | 210,273 (+0.4%)    |
|              |                    |

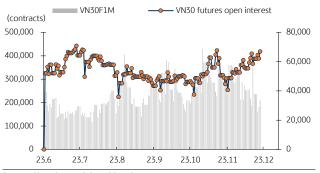
Futures decreased alongside the cash market. The basis opened at 5.47bps and then fluctuated around 1.36bps throughout the session before closing at – 0.59bps. Trading volumes increased. Foreign investors net sold 3,014 December contracts but maintained buying 21,263 contracts. The proprietary trading divisions at securities companies netsold 2,342 contracts kept selling 14,816 contracts.

### VN30F1M futures volume – Proprietary & foreign trading



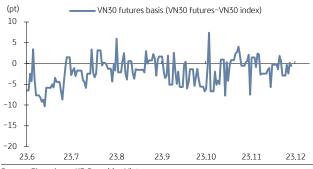
Source: Bloomberg, KB Securities Vietnam

#### VN30F1M futures volume & open interest



Source: Bloomberg, KB Securities Vietnam

### Front month VN30 futures basis



Source: Bloomberg, KB Securities Vietnam

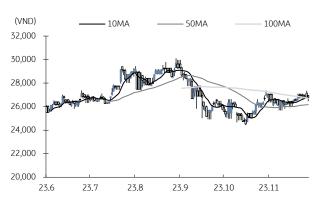
#### Vietnam ETFs - Changes in fund total assets



Source: FiinPro, KB Securities Vietnam

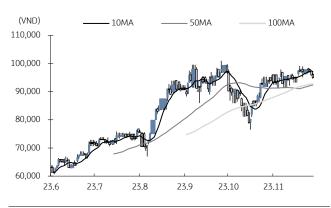
# **Market Movers**

Viettibank (CTG)



Source: Bloomberg, KB Securities Vietnam

### Duc Giang Chemicals (DGC)



- CTG closed flat at VND26,700.
- CTG has completed the issuance of more than 564 million additional shares to pay dividends at a rate of 11.74% from the remaining profit of 2020. After the issuance, the number of shares with voting rights of CTG increased from 4.8 billion shares to 5.37 billion shares. Thereby, the charter capital of the bank rose to VND53,700 billion, ranking fourth in the industry after VPBank (VND79,000 billion) and BIDV, and Vietcombank.

- DGC closed down 0.94% to VND95,000.
- Norges Bank of Dragon Capital reported buying 150,000 DGC shares on December 11, increasing its ownership to 5.5 million shares or 1.44% of charter capital. After the transaction, the total ownership of the fund group was raisd to 22.9 million shares or 6.02% of capital, of which Norges Bank holds the largest part.



# **PV Power** (POW)

# **Overcome difficulties**

| December 12, 2023   | Analyst Nguyen Dinh Thuan<br>(+84) 24–7303–5333 emailaddress@kbsec.com.vn  |
|---|--|
| 3Q23 results are lower than the same period in 2022                 | PV Power Corporation (POW) recorded VND52 billion (-74% YoY) in 3Q NPAT on<br>revenue of VND5,679 billion (-6% YoY). 9M23 commercial electricity output<br>reached 11,144 million kWH (+11% YoY) thanks to the active mobilization of Ca<br>Mau 1&2 and Vung Ang plants compensating for the sharp decline in hydroelectric<br>plants and Nhon Trach 1&2.  |
| Gas power output is expected to recover in 2024                     | We expect gas-generated power output to recover well in 2024 to reach 10,487 million kWh (+12% YoY), based on (1) Nhon Trach 2 and Ca Mau 2 plants have completed repairs and been ready for mobilization; (2) the inauguration of Thi Vai LNG terminal (phase 1) will benefit gas sources for power plants in the Southeast region; (3) POW should negotiate with Jadestone partner to buy additional gas from Nam Du – U Minh fields for Ca Mau 1 & 2 power plants after 2028; and (4) The mobilization for thermal power would increase when hydropower declines. |
| Coal thermal power plant Vung Ang should return to stable operation | Vung Ang thermal power plant has completed repairs and test run in 3Q23 and<br>been ready for mobilization. We expect that the output of Vung Ang power plant<br>can reach 5,763 million kWh (+36.1% YoY) in 2024 given benefits from El Nino and<br>the completion of repairs in 3Q.  |
| BUY recommendation with target price of VND13,700/share             | Based on SOTP valuation, business prospects and possible risks of POW, we recommend BUY for POW stock. The target price is VND13,700/share, 18% higher than the price on December 11, 2023.  |

# Buy maintain

Forecast earnings & valuation

Net revenue (VNDbn)

NPAT of the parent (VNDbn)

EBIT (VNDbn)

EPS growth (%)

EV/EBITDA (x)

Dividend yield (%)

EPS (VND)

P/E (x)

P/B (x)

ROE (%)

FY-end

| Target price                 | VND13,700 |
|------------------------------|-----------|
| Upside (%)                   | 18%       |
| Current price (Dec 11, 2023) | VND11,600 |
| Consensus target price       | VND14,800 |
| Market cap (VNDtn/USDbn)     | 26/1.09   |
|                              |           |

2021A

24,561

2,400

1,799

757

-24.2

23.1

8.4

1.3

6.6

1.7

2022A

28,224

2,858

2,061

871

15.1

13.4

5.5

0.8

7.7

0.7

| Trading data                       |               |
|------------------------------------|---------------|
| Free float                         | 20.0%         |
| 3M avg trading value (VNDbn/USDmn) | 64.73/2.7     |
| Foreign ownership                  | 6.18%         |
| Major shareholder                  | PetroVietnam  |
|                                    | (PVN, 79.94%) |

2023F

28,906

1,728

1,316

562

-35.0

31.5

11.0

1.2

4.3

0.0

2024F

33,969

2,673

1,949

832

48.0

21.3

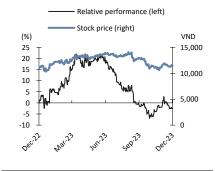
9.6

1.0

5.7

0.0

| (%)      | 1M   | 3M    | 6M    | 12M  |
|----------|------|-------|-------|------|
| Absolute | 3.1  | -10.9 | -16.4 | 2.7  |
| Relative | -0.6 | -1.2  | -17.3 | -3.8 |





# Masan Group (MSN)

# Pushed by consumer-retail ecosystem

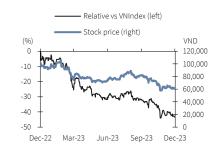
| December 12, 2023   | Analyst Nguyen Truong Giang<br>giangnt1@kbsec.com.vn   |
|---|--|
| Revenue and GPM remained stable,<br>but high interest expenses eroded<br>NPAT–MI                        | In 3Q23, Masan Group (MSN) posted net revenue of VND20,155 billion (+3.2% YoY), gross profit margin (GPM) of 29.5% (up 90bps QoQ, up 170 bps YoY), driven by improved margin of core businesses like WCM and MCH. High financial leverage to grow and expand the business led borrowing costs to skyrocket in the period (up 55% YoY to VND1,745 billion). NPAT Pre-MI touched VND485 billion (-42% YoY), and NPAT-MI recorded VND48 billion (-91% YoY).               |
| Companies in the consumer–retail<br>ecosystem continued to achieve<br>encouraging results               | WCM, MCH, and MML, companies in the consumer-retail ecosystem, all achieved<br>encouraging results. WCM maintained revenue growth momentum, with EBITDA<br>margin constantly improving and many stores making profits, helping the entire<br>chain to approach the breakeven point. MCH and MML enjoyed strong growth in<br>many product categories, with improved profit margins thanks to falling input<br>prices and optimization of inventory and logistics costs. |
| Improved cash flow and investment<br>from Bain Capital will help to<br>relieve MSN's liquidity pressure | MSN said it has repaid almost all its debt obligations due in 2023. Improved cash<br>flow and an investment of USDVND250 million from Bain Capital will help to<br>alleviate MSN's liquidity pressure in the coming time, given the total bond<br>obligations maturing in 2024 of only VND6,000 billion.   |
| We recommend BUY for MSN with a target price of VND78,600/share   | We forecast MSN's 2023F net revenue of VND80,405 billion (+5.5% YoY) and NPAT–MI of VND589 billion (-58.7% YoY). As concerns about the business situation and liquidity pressure eased, we recommend BUY for MSN with a target price of VND78,600/share, equivalent to an expected return of 19%.  |



| Target price                 | VND78,600 |  |
|------------------------------|-----------|--|
| Upside                       | 19%       |  |
| Current price (Dec 12, 2023) | VND66,200 |  |
| Consensus target price       | VND87,389 |  |
| Market cap (VNDtn/USDbn)     | 89/3.7    |  |

| Trading data                       |               |
|------------------------------------|---------------|
| Free float                         | 45.6%         |
| 3M avg trading value (VNDbn/USDmn) | 126/5.3       |
| Foreign ownership                  | 20.3%         |
| Major shareholder                  | Masan Group   |
|                                    | (MSN) (31.2%) |

| (%)      | 1M   | 3M    | 6M    | 12M   |
|----------|------|-------|-------|-------|
| Absolute | -3.0 | -24.9 | -15.6 | -37.9 |
| Relative | -6.1 | -17.0 | -17.0 | -42.6 |



Forecast earnings & valuation

| FY-end                        | 2021   | 2022   | 2023F  | 2024F  |
|-------------------------------|--------|--------|--------|--------|
| Net revenue (VNDbn)           | 88,629 | 76,189 | 80,405 | 90,451 |
| Operating income/loss (VNDbn) | 11,273 | 5,223  | 2,205  | 5,874  |
| NPAT-MI (VNDbn)               | 8,563  | 3,567  | 589    | 4,375  |
| EPS (VND)                     | 7254   | 2505   | 414    | 2929   |
| EPS growth (%)                | 590%   | -65%   | -83%   | 608%   |
| P/E (x)                       | 10.4   | 24.9   | 150.8  | 20.3   |
| Р/В (х)                       | 2.1    | 2.4    | 2.4    | 1.9    |
| ROE (%)                       | 30%    | 12%    | 5%     | 12%    |
| Dividend yield (%)            | 1.9%   | 1.3%   | 1.6%   | 1.6%   |

# **KBSV Model Portfolio**

# **KBSV Research Team**

# Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

|              | VN30 Index | Master Portfolio |
|--------------|------------|------------------|
| Daily return | -0.21%     | -0.96%           |
| Cum. return  | 9.88%      | 33.69%           |

# KBSV domestic model portfolio

### Performance vs VN30 Index



| Ticker                  | Inclusion<br>date | Close<br>23/12/14 | Tăng/giảm<br>trong phiên<br>(%) | Cumulative<br>return<br>(%) | M ain investment catalysts  |
|-------------------------|-------------------|-------------------|---------------------------------|-----------------------------|---|
| 001                     |                   |                   |                                 |                             | - SSI benefits from cooling interest rates, boosting market liquidity over the same period          |
| SSI<br>(SSI)            | 23/01/11          | 32,000            | 0.0%                            | 17.9%                       | - Upcoming operation of the KRX system would bring T+0 settlement to the stock market, thus         |
| (00)                    |                   |                   |                                 |                             | making the market more vibrant  |
| Dhu Nikuma              |                   |                   |                                 |                             | - PNJ achieved positive 3Q23 results thanks to gaining market share despite softer purchasing pow   |
| Phu Nhuan<br>(PNJ)      | 23/01/11          | 79,600            | -1.0%                           | 10.6%                       | - Consumption demand should further improve in the fourth quarter, which is also the peak season    |
| (1.10)                  |                   |                   |                                 |                             | for the jewelry industry.   |
| <b>D</b> :              |                   |                   |                                 |                             | - New industries and brands are expected to drive growth  |
| Digiworld<br>(DGW)      | 23/01/12          | 49,800            | -3.3%                           | -3.3%                       | - The difference between DGW, a wholesaler, and retailers helps to maintain profits and support sus |
| Deo Ca                  |                   |                   |                                 |                             | - Backlog worth VND4,000 bil, equivalent to the revenue of the construction segment in 2021-2022    |
| Infrastructure          | 23/01/11          | 15,050            | -1.6%                           | 19.0%                       | - Huu Nghi - Chi Lang BOT, once completed, will help increase vehicle traffic                       |
| (HHV)                   |                   |                   |                                 |                             | - HHV may receive funding of VND2,280 billion in 2024 for the Deo Ca tunnel project                 |
|                         |                   |                   |                                 |                             | - Loan growth should accelerate in the near term and reach the assigned quota after ACB shifts      |
| ACB<br>(ACB)            | 23/01/11          | 22,500            | 0.9%                            | 4.2%                        | its focus to corporate loans.   |
| (AOD)                   |                   |                   |                                 |                             | - The NPL ratio should decrease over the next two quarters, easing provisioning pressure.           |
|                         |                   |                   |                                 |                             | - Presales in the third quarter of 2023 continued to improve compared to previous quarters          |
| Nam Long<br>(NLG)       | 23/01/12          | 35,850            | -1.0%                           | -3.6%                       | - Mid-range/affordable apartment projects still attract a large number of home buyers               |
| (1120)                  |                   |                   |                                 |                             | - NLG has solid fundamentals with a healthy capital structure                                       |
| Petrovietnam            |                   |                   |                                 |                             | - We expect DPM to enjoy a higher gross profit margin to improve by consuming all high-priced       |
| Fertilizer              | 23/01/12          | 33,200            | -1.2%                           | 0.0%                        | inventory and to be able to finalize lower gas prices in gas purchase contracts.                    |
| (DPM)                   |                   |                   |                                 |                             | - Demand may improve from early 2024 thanks to the upcoming new crops in the local market           |
| Lini A a Tanana a at    |                   |                   |                                 |                             | - Sea freight rates may improve due to weather-related issues                                       |
| HaiAnTransport<br>(HAH) | 23/01/12          | 35,800            | -1.5%                           | -1.2%                       | - Port revenue will be a stable source of income for HAH  |
| (,                      |                   |                   |                                 |                             | - HAH opens new shipping routes, strengthening business activities and raising container throughput |
|                         |                   |                   |                                 |                             | - Credit should accelerate towards the end of 2023 and grow well in 2024                            |
| Vietcombank<br>(VCB)    | 23/01/12          | 84,400            | 0.8%                            | -0.7%                       | - VCB has a solid provision buffer  |
| Khang Dien              |                   |                   |                                 |                             | - Gross profit margin continues to improve.   |
| House<br>(KDH)          | 23/01/12          | 30,650            | -1.8%                           | -2.9%                       | - Market share increases thanks to rebranding.  |

# **Market Monitors**

# Ho Chi Minh – Net foreign buys/sells

| Chg   | For. own   | Net buy   |
|-------|--|---|
| (%)   | (%, -1d)   | (VND bn)  |
| 0.8%  | 23.4%  | 24.4  |
| -0.2% | 44.2%  | 22.8  |
| 0.3%  | 19.7%  | 19.3  |
| 0.0%  | 43.4%  | 17.5  |
| 0.3%  | 17.5%  | 15.9  |
| Chg   | For. own   | Net sell  |
| (%)   | (%, -1d)   | (VND bn)  |
| 0.0%  | 24.3%  | -48.1   |
| -1.3% | 23.4%  | -45.5   |
| -1.1% | 25.0%  | -37.5   |
| -1.0% | 28.1%  | -37.0   |
|       | 22.3%  | -31.3   |
|       | (%)<br>0.8%<br>-0.2%<br>0.3%<br>0.0%<br>0.3%<br>Chg<br>(%)<br>0.0%<br>-1.3%<br>-1.1% | (%)         (%, -1d)           0.8%         23.4%           -0.2%         44.2%           0.3%         19.7%           0.0%         43.4%           0.3%         17.5%           Chg         For. own           (%)         (%, -1d)           0.0%         24.3%           -1.3%         23.4%           -1.1%         25.0%           -1.0%         28.1% |

Source: FiinPro, KB Securities Vietnam

# Sectors - Top 5 best/worst weekly performance

|                                  | Chg   | Кеу                |
|----------------------------------|-------|--------------------|
| Top 5 best performers            | (%)   | stocks             |
| IT Services                      | 2.0%  | FPT, CMG, ELC      |
| Unclassified                     | 1.7%  | CKG, PSH, NHH, ABS |
| Paper & Forest Products          | 1.3%  | DHC, HAP, HHP, VID |
| Textiles, Apparel & Luxury Goods | 1.0%  | PNJ, TCM, MSH, GIL |
| Insurance                        | 1.0%  | BVH, MIG, BIC, BMI |
|                                  | Chg   | Кеу                |
| Top 5 worst performers           | (%)   | stocks             |
| Health Care Providers & Services | -5.1% | TNH, JVC, VMD      |
| Beverages                        | -3.9% | SAB, BHN, SMB, SCD |
| Trading Companies & Distributors | -3.6% | VPG, TSC, BTT, TNA |
| Marine Transportation            | -3.2% | VSC, VOS, SKG, VTO |
| Construction & Engineering       | -3.1% | DIG, HDG, VCG, PC1 |
| C 101 1 KB C 111 1/C 1           |       |                    |

Source: Bloomberg, KB Securities Vietnam

# Hanoi – Net foreign buys/sells

|        | Chg   | For. own | Net buy  |
|--------|-------|----------|----------|
| Ticker | (%)   | (%, -1d) | (VND bn) |
| IDC    | 0.8%  | 1.6%     | 58.8     |
| TNG    | 1.5%  | 19.8%    | 0.8      |
| DTD    | 0.0%  | 0.3%     | 0.2      |
| IPA    | 0.0%  | 0.5%     | 0.2      |
| SLS    | -1.1% | 1.0%     | 0.1      |
|        | Chg   | For. own | Net sell |
| Ticker | (%)   | (%, -1d) | (VND bn) |
| SHS    | 0.0%  | 13.6%    | -14.5    |
| HUT    | -4.9% | 1.8%     | -3.6     |
| PVS    | -0.5% | 21.6%    | -2.3     |
| DHT    | -0.9% | 27.2%    | -1.0     |
| BVS    | -0.4% | 8.7%     | -0.8     |

Source: FiinPro, KB Securities Vietnam

# Sectors - Top 5 best/worst monthly performance

|                                  | Chg   | Кеу                |
|----------------------------------|-------|--------------------|
| Top 5 best performers            | (%)   | stocks             |
| Construction & Engineering       | 5.7%  | DIG, HDG, VCG, PC1 |
| Marine Transportation            | 5.6%  | VSC, VOS, SKG, VTO |
| IT Services                      | 5.3%  | FPT, CMG, ELC      |
| Textiles, Apparel & Luxury Goods | 3.7%  | PNJ, TCM, MSH, GIL |
| Health Care Providers & Services | 3.6%  | TNH, JVC, VMD      |
|                                  | Chg   | Кеу                |
| Top 5 worst performers           | (%)   | stocks             |
| Commercial Services & Supplies   | -4.0% | TLG, ILB, APC, ST8 |
| Hotels, Restaurants & Leisure    | -3.5% | AST, VNG, DSN, DAH |
| Pharmaceuticals                  | -3.4% | DHG, IMP, TRA, DBD |
| Gas Utilities                    | -2.6% | GAS, PGD, PMG      |
| Passenger Airlines               | -2.4% | VJC, HVN           |

# Vietnam – Focus stocks

| Sector                  | Code | Company name     | Price   | Mkt cap<br>(VNDbn,         | Trading<br>value                 | For<br>avail | P/E(X) |      | EPS<br>CAGR |      |      | P/B | (X) | Performance |       | nce(%) | (%) |  |
|-------------------------|------|------------------|---------|----------------------------|----------------------------------|--------------|--------|------|-------------|------|------|-----|-----|-------------|-------|--------|-----|--|
|                         |      |                  |         | USDmn)                     | (VNDmn,<br>USDmn)                | (%, - 1d)    | 20E    | 21E  | (%)         | 20E  | 21E  | 20E | 21E | 1D          | 1W    | 1M     | ΥT  |  |
|                         | VIC  | VINGROUP JSC     | 97,778  | 372,067<br>(16,170)        | 162,329<br>(6.7)                 | 22.5         | 43.6   | -    | 14.7        | 3.3  | 0.0  | 1.4 | 1.5 | -0.2        | 2.3   | -2.6   | -1  |  |
|                         | VHM  | VINHOMES JSC     | 79,385  | 339,478<br>(14,753)        | 311,158<br>(12.8)                | 26.6         | 4.6    | 4.7  | 35.9        | 22.5 | 18.8 | 1.0 | 0.9 | - 1.1       | 1.5   | - 1.7  | - 1 |  |
| Real                    | VRE  | VINCOM RETAIL JS | 34,850  | 79,190<br>(3,442)          | 92,873<br>(3.8)                  | 17.8         | 12.1   | 11.8 | -7.6        | 12.1 | 11.2 | 1.4 | 1.3 | -0.7        | 0.2   | -4.8   | -   |  |
| estate                  | NVL  | NOVALAND INVESTM | 45,853  | 86,712<br>(3,768)          | 524,025<br>(21.6)                | 31.3         | -      | -    | 6.7         | -3.8 | -0.7 | -   | -   | -4.1        | -6.9  | 1.2    |     |  |
|                         | KDH  | KHANG DIEN HOUSE | 25,770  | 19,167<br>(833)            | 50,451<br>(2.1)                  | 11.6         | 22.8   | 21.1 | 13.7        | 9.1  | 10.5 | 1.8 | 1.7 | - 1.8       | -3.3  | -4.1   |     |  |
|                         | DXG  | DAT XANH GROUP   | 20,008  | 12,594<br>(547)            | 464,931<br>(19.2)                | 13.9         | 50.3   | 41.3 | -           | 2.5  | 3.1  | 1.2 | 1.2 | 0.9         | -6.0  | -3.4   |     |  |
|                         | VCB  | BANK FOR FOREIGN | 67,686  | 378,305<br>(16,441)        | 94,154<br>(3.9)                  | 6.3          | 15.5   | 13.4 | 11.7        | 20.9 | 19.4 | 2.7 | 2.2 | 0.8         | -0.9  | - 1.9  |     |  |
|                         | BID  | BANK FOR INVESTM | 30,621  | 174,556<br>(7,586)         | 43,550<br>(1.8)                  | 12.7         | 12.2   | 9.5  | -5.3        | 18.3 | 19.3 | 2.0 | 1.7 | 0.0         | 2.5   | 9.0    |     |  |
|                         | тсв  | VIETNAM TECHNOLO | 38,900  | 136,341<br>(5,925)         | 97,926<br>(4.0)                  | 0.0          | 5.9    | 5.1  | 14.3        | 14.8 | 15.2 | 0.8 | 0.7 | 0.2         | - 1.0 | -3.0   |     |  |
|                         | CTG  | VIETNAM JS COMM  | 25,516  | 137,021<br>(5,955)         | 88,856<br>(3.7)                  | 1.4          | 8.1    | 6.7  | 50.3        | 15.8 | 16.7 | 1.1 | 1.0 | 0.0         | -0.6  | 0.3    |     |  |
|                         | VPB  | VIETNAM PROSPERI | 15,296  | 101,381<br>(4,406)         | 192,126<br>(7.9)                 | 0.0          | 11.6   | 8.9  | 18.8        | 10.0 | 11.4 | 1.1 | 1.0 | - 1.0       | -3.3  | -3.1   |     |  |
| Banks                   | MBB  | MILITARYCOMMERC  | 14,063  | 73,327 (3,187)             | 146,833<br>(6.0)                 | 0.0          | 4.7    | 4.1  | 14.6        | 24.5 | 23.1 | 1.0 | 0.8 | 0.0         | - 1.1 | -2.2   |     |  |
|                         | HDB  | HDBANK           | 14,191  | 40,641 (1,766)             | 134,041<br>(5.5)                 | 4.2          | 6.2    | 4.8  | 23.3        | 21.4 | 23.0 | 1.2 | 1.0 | 0.3         | 1.1   | 0.8    |     |  |
|                         | STB  | SACOMBANK        | 18,600  | 33,548 (1,458)             | 460,871<br>(19.0)                | 14.0         | 8.5    | 5.2  | 26.5        | 16.6 | 21.4 | 1.1 | 0.9 | - 1.3       | -5.1  | -9.7   |     |  |
|                         | TPB  | TIEN PHONG COMME | 14,821  | 28,732 (1,249)             | (19.0)<br>108,017<br>(4.4)       | 0.0          | 6.8    | 6.1  | 37.4        | 19.0 | 19.1 | 1.1 | 0.9 | -0.6        | -3.7  | -2.9   |     |  |
|                         | EIB  | VIETNAM EXPORT-I | 13,065  | (1,243)<br>22,745<br>(988) | (4.4)<br>240,420<br>(9.9)        | 0.2          | -      | -    | 27.3        | 7.7  | 11.4 | -   | -   | -2.6        | -2.9  | -2.6   |     |  |
|                         | BVH  | BAOVIETHOLDING   | 61,900  | 45,950 (1,997)             | ( <u>9.5)</u><br>14,453<br>(0.6) | 21.0         | 16.6   | 16.3 | 15.8        | 8.7  | 8.4  | 1.4 | 1.3 | -0.9        | 1.4   | - 1.6  |     |  |
| Insurance               | BMI  | BAOMINHINSURANC  | 20,227  | 2,439<br>(106)             | (0.0)<br>2,861<br>(0.1)          | 14.2         | -      | -    | 9.1         | -    | -    | -   | -   | -0.9        | -0.5  | - 1.4  |     |  |
|                         | SSI  | SSI SECURITIES C | 20,676  | 19,947<br>(867)            | 731,200 (30.1)                   | 55.4         | 22.8   | 20.5 | -3.2        | 9.1  | 8.8  | 2.1 | 2.1 | 0.0         | -2.6  | 0.8    |     |  |
|                         | VCI  | VIETCAP          | 21,154  | 9,108                      | 291,811                          | 71.9         | 34.6   | 25.0 | -4.0        | 7.9  | 10.8 | 2.7 | 2.7 | - 1.0       | -4.7  | 0.0    |     |  |
| Securities              | HCM  | HOCHIMINHCITY    | 22,265  | (396)<br>8,907             | (12.0)<br>183,910                | 52.4         | -      | -    | - 19.0      | -    | -    | -   | -   | - 1.0       | -0.3  | 4.6    |     |  |
|                         | VND  | VNDIRECTSECURIT  | 6,983   | (387)<br>5,734             | (7.6)<br>622,523                 | 27.2         | 18.8   | 18.5 | 36.3        | 9.3  | 9.3  | 1.8 | 1.7 | -0.7        | -2.5  | 5.1    |     |  |
|                         | VNM  | VIET NAM DAIRYP  | 109,000 | (249)                      | (25.7)                           | 42.1         | 18.3   | 15.6 | 4.0         | 27.7 | 29.6 | 4.6 | 4.3 | 0.3         | 0.0   | -0.7   |     |  |
| Consumer                | SAB  | SAIGON BEER ALCO | 96,250  | (9,900)<br>123,447         | (7.3)<br>39,698                  | 36.9         | 17.9   | 16.9 | 7.3         | 18.8 | 21.5 | 3.4 | 3.6 | - 1.6       | -4.0  | 1.6    |     |  |
| staples                 | MSN  | MASAN GROUP CORP | 79,250  | (5,365)<br>111,712         | (1.6)<br>138,087                 | 16.5         | 75.1   | 30.2 | -51.9       | 3.9  | 11.7 | 3.5 | 3.1 | -1.2        | 2.4   | 3.8    |     |  |
|                         | HNG  | HOANG ANH GIA LA | 12,450  | (4,855)<br>13,801          | (5.7)<br>7,529                   | 48.8         | -      | -    | -           | -    | -    | -   | -   | - 1.0       | - 1.8 | 6.0    |     |  |
|                         | VJC  | VIETJETAVIATION  | 131,800 | (600)<br>69,042            | (0.3)<br>90,292                  | 11.0         | 59.0   | 23.6 | -88.5       | 5.4  | 13.7 | 3.7 | 3.2 | 0.3         | -0.4  | -2.3   |     |  |
| ndustrials              | GMD  | GEMADEPTCORP     | 33,100  | (3,001)<br>9,976           | (3.7)<br>57,315                  | 10.8         | 9.0    | 18.0 | -57.0       | 31.3 | 13.4 | 2.4 | 2.2 | - 1.0       | -3.1  | -3.9   |     |  |
| transport)              | CII  | HOCHIMINHCITY    | 22,600  | (434)<br>5,398             | (2.4)<br>148,655                 | 38.4         | 33.5   | 21.4 | 65.7        | 2.4  | 3.8  |     | -   | -2.0        | -4.3  | - 1.5  |     |  |
|                         | ROS  | FLC FAROS CONSTR | 3,670   | (235)<br>2,083             | (6.1)<br>#N/A                    | 46.4         | -      | -    | -92.4       | -    | -    | -   | -   | -           | -     | -      |     |  |
| Inductrials             | GEX  | GELEXGROUP JSC   | 15,802  | (091)<br>10,411            | (#N/A)<br>468,828                | 37.7         | 31.6   | 26.6 | - 14.4      | 5.1  | 8.9  | 1.5 | 1.5 | - 1.5       | -4.5  | 0.9    |     |  |
| Industrials<br>(capital |      |                  |         | (452)<br>5,438             | (19.3)<br>116,013                |              |        |      |             |      |      |     |     |             |       |        |     |  |
| (capital<br>goods)      | CTD  | COTECCONS CONSTR | 54,900  | (236)                      | (4.8)                            | 3.6          | 26.2   | 26.9 | -52.4       | 2.7  | 2.7  | 0.7 | 0.7 | -0.5        | -5.5  | -2.1   |     |  |

# Vietnam – Focus stocks

| Sector                    | Code | Company name     | Price   | Mktcap<br>(VNDbn,  | Trading<br>value   | For<br>avail | P/E  | (X)  | EP S<br>C A G | ROE  | (%)  | P/B | ( X) | Pe    | rforma | ince (% | .)   |
|---------------------------|------|------------------|---------|--------------------|--------------------|--------------|------|------|---------------|------|------|-----|------|-------|--------|---------|------|
| ocoron                    | ooue | Company name     | THEC    | USDmn)             | (VNDmn,<br>USDmn)  | (%, -1d)     | 20E  | 21E  | R<br>(%)      | 20E  | 21E  | 20E | 21E  | 1D    | 1W     | 1M      | YTD  |
|                           | GAS  | PETROVIETNAM GAS | 75,083  | 172,447<br>(7,494) | 48,307<br>(2.0)    | 46.1         | 15.2 | 15.8 | - 17.5        | 19.0 | 17.6 | 2.8 | 2.6  | 0.0   | - 1.3  | -2.8    | -9   |
| Utilities                 | NT2  | PETROVIETNAMNHO  | 22,850  | 6,578<br>(286)     | 12,598<br>(0.5)    | 31.4         | 19.9 | 13.6 | - 10.5        | 7.7  | 11.7 | 1.6 | 1.6  | -0.8  | -2.8   | -3.4    | - 16 |
|                           | PPC  | PHA LAI THERMAL  | 26,200  | 8,400<br>(365)     | 1,401<br>(0.1)     | 34.1         | 13.0 | 6.8  | -5.1          | 7.4  | 13.1 | -   | -    | -0.3  | - 1.0  | 9.0     | 14   |
|                           | HPG  | HOA PHAT GRP JSC | 24,986  | 145,287<br>(6,314) | 730,385<br>(30.1)  | 18.0         | 25.1 | 12.8 | 21.9          | 6.3  | 11.0 | 1.5 | 1.4  | - 1.1 | -2.0   | 0.2     | 50   |
|                           | DPM  | PETROVIETNAM FER | 17,400  | 6,809<br>(296)     | 62,620<br>(2.6)    | 36.5         | 17.4 | 15.7 | -0.5          | 6.4  | 7.8  | 1.1 | 1.1  | - 1.2 | - 1.2  | 2.0     | -22  |
| Materials                 | DCM  | PETROCA MAU FER  | 13,650  | 7,226<br>(314)     | 102,538<br>(4.2)   | 46.5         | 16.1 | 9.9  | -4.5          | 10.2 | 16.7 | 1.4 | 1.4  | - 1.8 | -2.0   | 2.1     | 2    |
|                           | HSG  | HOA SEN GROUP    | 18,314  | 11,063<br>(481)    | 286,165<br>(11.8)  | 38.9         | 9.9  | 8.0  | 67.9          | 10.7 | 14.3 | 1.1 | 1.0  | -0.5  | -6.5   | -3.2    | 8    |
| AAA                       | AAA  | ANPHATBIOPLAST   | 12,864  | 3,138<br>(136)     | 24,594<br>(1.0)    | 97.2         | -    | -    | 17.2          | -    | -    | -   | -    | - 1.6 | -3.9   | 1.5     | 3    |
|                           | PLX  | VIETNAM NATIONAL | 56,100  | 68,375<br>(2,972)  | 30,933<br>(1.3)    | 4.6          | 14.7 | 12.8 | -51.0         | 12.9 | 12.8 | 1.7 | 1.6  | - 1.0 | -2.3   | 2.5     |      |
| Energy                    | PVD  | PETROVIETNAM DRI | 17,727  | 9,854<br>(428)     | 142,177<br>(5.9)   | 39.9         | 32.3 | 13.3 | - 11.9        | 4.3  | 7.7  | 1.0 | 1.0  | - 1.1 | -3.7   | -0.7    | 5    |
|                           | PVT  | PETROVIETTRANSP  | 17,900  | 5,793<br>(252)     | 116,593<br>(4.8)   | 35.9         | 8.8  | 7.5  | 2.2           | 15.6 | 15.6 | 1.2 | 1.1  | - 1.4 | -3.8   | 0.0     |      |
|                           | MWG  | MOBILEWORLDINV   | 46,500  | 65,024<br>(2,826)  | 361,960<br>(14.9)  | 0.0          | 52.5 | 21.6 | 14.4          | 1.3  | 8.7  | 2.5 | 2.4  | -0.2  | 1.8    | 0.2     | -    |
|                           | PNJ  | PHUNHUANJEWELR   | 65,625  | 19,895<br>(865)    | 52,349<br>(2.2)    | 0.0          | 15.2 | 12.9 | 2.4           | 18.9 | 19.7 | 2.8 | 2.4  | - 1.0 | 1.4    | 1.9     | -    |
| Consumer<br>discretionary | YEG  | YEAH1GROUP CORP  | 23,403  | 1,261<br>(055)     | 11,952<br>(0.5)    | 70.6         | -    | -    | -             | -    | -    | -   | -    | 6.8   | -0.2   | 18.0    | 11   |
|                           | FRT  | FPT DIGITAL RETA | 16,348  | 2,227<br>(097)     | 35,905<br>(1.5)    | 30.3         | -    | 34.9 | -75.2         | -4.0 | 23.1 | 7.6 | 7.0  | 0.0   | - 1.9  | -3.8    | 6    |
|                           | PHR  | PHUOC HOA RUBBER | 61,900  | 8,387<br>(365)     | 13,195<br>(0.5)    | 34.6         | 14.4 | 19.6 | 41.2          | 15.1 | 12.0 | 1.9 | 1.9  | 0.0   | - 1.9  | 2.0     | 2    |
| Healthcare                | DHG  | DHGPHARMACEUTIC  | 100,300 | 13,114<br>(570)    | 1,803<br>(0.1)     | 45.4         | 13.5 | 14.0 | 10.7          | 22.3 | 19.5 | 2.8 | 2.5  | -0.2  | - 1.9  | -4.5    |      |
|                           | PME  | PYMEPHARCOJSC    | 80,200  | 6,016<br>(261)     | # N/ A<br>(# N/ A) | 11.7         | -    | -    | 1.6           | -    | -    | -   | -    | -     | -      | -       |      |
| IT                        | FPT  | FPTCORP          | 49,275  | 61,301<br>(2,664)  | 205,585<br>(8.5)   | 0.0          | 19.3 | 15.7 | 15.5          | 28.1 | 29.6 | 5.0 | 4.3  | 1.1   | 2.0    | 3.9     | 4    |

#### **KB SECURITIES VIETNAM RESEARCH**

Nguyen Xuan Binh – Head of Research binhnx@kbsec.com.vn

# Equity

Banks, Insurance & Securities

Nguyen Anh Tung – Manager tungna@kbsec.com.vn

Pham Phuong Linh – Analyst linhpp@kbsec.com.vn

### Real Estate, Construction & Materials

Pham Hoang Bao Nga – Senior Analyst ngaphb@kbsec.com.vn

Nguyen Duong Nguyen – Analyst nguyennd1@kbsec.com.vn

#### **Retails & Consumers**

Nguyen Truong Giang – Analyst giangnt1@kbsec.com.vn

# Industrial Real Estate, Logistics

Nguyen Thi Ngoc Anh – Analyst anhntn@kbsec.com.vn

# Information Technology, Utilities

Nguyen Dinh Thuan – Analyst thuannd@kbsec.com.vn

### Oil & Gas, Chemicals

Pham Minh Hieu – Analyst hieupm@kbsec.com.vn Research Division research@kbsec.com.vn

# Macro/Strategy

Tran Duc Anh – Head of Macro & Strategy anhtd@kbsec.com.vn

#### Macroeconomics & Banks

Ho Duc Thanh – Analyst thanhhd@kbsec.com.vn

Vu Thu Uyen – Analyst uyenvt@kbsec.com.vn

### Strategy, Investment Themes

Thai Huu Cong – Analyst congth@kbsec.com.vn

Nghiem Sy Tien – Analyst tienns@kbsec.com.vn

#### Support team

Nguyen Cam Tho - Assistant thonc@kbsec.com.vn

Nguyen Thi Huong – Assistant huongnt3@kbsec.com.vn

#### **KB SECURITIES VIETNAM (KBSV)**

#### Head Office:

Levels 16&17, Tower 2, Capital Place, 29 Lieu Giai Street, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7303 5333 - Fax: (+84) 24 3776 5928

#### Hanoi Branch:

Level 1, VP Building, 5 Dien Bien Phu, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7305 3335 – Fax: (+84) 24 3822 3131

### Ho Chi Minh Branch:

Level 2, TNR Tower Nguyen Cong Tru, 180–192 Nguyen Cong Tru Street, District 1, HCMC, Vietnam Tel: (+84) 28 7303 5333 – Fax: (+84) 28 3914 1969

#### Saigon Branch:

Level 1, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe Ward, District 1, HCMC, Vietnam Tel: (+84) 28 7306 3338 - Fax: (+84) 28 3910 1611

#### CONTACT INFORMATION

Institutional Client Center: (+84) 28 7303 5333 - Ext: 2656 Private Customer Care Center: (+84) 24 7303 5333 - Ext: 2276 Email: ccc@kbsec.com.vn Website: www.kbsec.com.vn

### Investment ratings & definitions

### Investment Ratings for Stocks

| (based on expectations for absolute price gains over the next 6 months) |              |              |  |  |  |  |  |
|---|--------------|--------------|--|--|--|--|--|
| Buy:  | Hold:        | Sell:        |  |  |  |  |  |
| +15% or more  | +15% to -15% | -15% or more |  |  |  |  |  |
|   |              |              |  |  |  |  |  |

#### Investment Ratings for Sectors

| (based on expectations for absolute price gains over the next 6 months) |                                 |                         |  |  |  |  |  |  |
|---|---------------------------------|-------------------------|--|--|--|--|--|--|
| Positive:   | Neutral:                        | Negative:               |  |  |  |  |  |  |
| Outperform the market   | Perform in line with the market | Underperform the market |  |  |  |  |  |  |

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